

CORONA-SURVEY : 3 QUESTIONS METHOD English

How do you stimulate people's critical sense?

- Only do the interview when you are calm **and** if you feel like it
- Do the survey in places where people are at ease (train, park, etc.).

Most people are willing to talk to you, in fact most people really need social contact, especially in these times.

- Don't get too close to people, rather, step back a bit, that way you open up space. They can, if they trust you, come a bit closer.

- Introduce yourself and say what you are going to do :
My name is ... I have 2 or 3 questions and I am very curious about your answers.

- Ask permission!
- Attitude!

- ✓ Keep your own vision/opinion to yourself, be informative!
- ✓ Do NOT try to convince, do NOT insist. Every person is free.
- ✓ **Active listening!** Pay close and clear attention to what is being said ... recapitate if necessary.
- ✓ Play "dumb" but be **sincerely** interested ...

The more "innocent" you are, the more people will open up to you, so stay as close to *their truth* as possible.

- ✓ Express your appreciation for the time they spend with you.
- ✓ Empathy is key: be empathic!

- You can discover your own style of interviewing. Be your own compass, this is just a roadmap. But if you use these questions, be sure to phrase them correctly, especially the Infection Fatality Rate (see question 1)

Your goal is to connect: polling their perception and triggering their curiosity.

May I ask you something? I am doing a mini-perception test, anonymously. Would you be willing to take it? It takes 2 - 3 minutes.

If you have very little time, ask question 3 immediately.

=> When asked what it is about

"It's about how we view the corona crisis"

=> **"Don't feel like it? Totally OK, I understand. Have a nice day".**

TUNE IN : People really need to feel free.

=> That is why I first stand back and check with them whether it is OK. In some cases, I put on my face mask. In order not to scare people... (IF you do => keep it on until they take it off themselves!)

Be grateful for what people give you (time, their answers, refusal, ... ALL is good)

QUESTION 1: We all know that corona is not a small flu. You wouldn't wish it on anyone. You probably also heard that it is now more contagious, but less deadly. **But could you say how deadly it was before we got vaccinated?** In other words : out of 100 infected people, across all ages, average population, how many people died, before vaccination?

Briefly explained: Lethality is called Infection Fatality Rate, or IFR in short (term used in science). In a cross-section of the population (from young to old) of 100 people who get the virus, x amount of people die.

- ✓ Clarify or repeat if necessary ... appreciate comments and questions.
- ✓ Point out the huge differences in the answers you have already received (some even think 60 to 70 percent!)

Intro question 2: The lethality of the coronavirus has been studied many times and the WHO published a meta-study on it, in mid-October 2020. It has even been corrected since then. (Most Flemish people answer between 5% and 35% and most doctors don't know either but estimate below 1 or 2%...)

QUESTION 2: do you find it rather normal or rather unfortunate that we do not know the lethality though it has been studied and published?

Most common answer: Unfortunate.

✓ Opportunity to find out even more about how people think!
*For example, if someone says : “**That is to not scare us.**” Then you can answer e.g. “Do you mean that it might be even more deadly than ...% (what they thought)?”
If someone says for example. : “**That’s because otherwise we wouldn’t respect the implemented measures**”, then you could ask : “Maybe you mean that the implemented measures help, or do you mean that knowing the true lethality would lessen our motivation to follow the regulations?”*

QUESTION 3: Do you know anyone who is not 100% sure that it is wise to vaccinate their children? Usually it is just intuitive. In the sense that children don't get ill from COVID, and that the vaccines are so recent, for example. Would you please provide them with this broader, scientific information? Please note that you will not only come across the virologists you've already seen on tv, but also other virologists with a different, scientific point of view.

After the questions or if they are interested: just send them to the site of coronaenquete.com which is especially developed for people who are just starting to doubt the official narrative.

THEN: MOST IMPORTANT ELEMENT:

“So, those were my 2 or 3 questions. I thank you for your time! It was very nice meeting you. Have a good day.”

There are certainly opportunities to go deeper if you want to.
But realise that the big challenge remains: **not wanting to convince.**

PS. As for your family, friends and acquaintances, it is much easier for them to be questioned by people they do not know, whom they do not know are critical.